

News and Information

Windy City Wire and **TRANE**® Announce Exclusive Three Year Distribution Agreement

Bolingbrook, IL (January 4th, 2009) – Windy City Wire announced today that they have signed an exclusive, three year distribution agreement with long time customer Trane, who has utilized the features and benefits of SmartWire since their creation in 1994.

This agreement provides Trane the ability to utilize Windy City Wire's national footprint and strong network of inventory that fully supports all of Trane's Building Automation System needs. Giving the entire network of Trane offices, Trane Parts Centers and Trane Sub-contractors convenient access to not only the products they need, but also the support of Windy City Wire's highly trained sales force educated in the needs of Trane's integrators. **In addition, Trane recognizes the significance of the field labor savings, brought forth by the patent pending RackPack Field Systems Solution, that will now be implemented by the entire Trane Integration Network.**

Windy City Wire and Trane are both committed to providing innovative products and services to their customers, while constantly focusing on improving efficiencies across the board. Which Windy City Wire officials feel, make this partnership a perfect fit.

About Windy City Wire

Windy City Wire is a leading innovator in the design and development of low-voltage cable and cable management solutions for the low-voltage industry. Windy City Wire's latest innovation is the RackPack™ Field Systems Solution, the industries' most comprehensive cable management system, providing integrators significant increases in productivity, safety and efficiency at nearly every stage of the cable installation process, from concept to completion. For additional product or company information, please visit www.smartwire.com.

About Trane

Trane, a business of Ingersoll Rand - the world leader in creating and sustaining safe, comfortable and energy efficient environments - improves the performance of homes and buildings around the world. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilating and air conditioning systems, building and contracting services, parts support and advanced controls for homes and commercial buildings. For more information, visit www.Trane.com.

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