

# SALES BIOGRAPHY



Jason Maples  
Windy City Wire • Regional VP of Sales • 2015 to present

## PREVIOUS INDUSTRY EXPERIENCE:

I have been in the security integration business for the last 17 years. Prior to joining our team here at Windy City Wire I spent 4 years doing Business Development for CCI/LONG Building Technologies in WA, OR, and AK. Before that I was with Allied Fire and Security for 13 years. While at Allied I started in the field as an electrical apprentice/journeyman, PM, and moved my way through operations and sales. My background has given me insight into the pains associated with wire and cable and how we at Windy City Wire have taken a holistic approach to your installations.

## MY POSITION AT WINDY CITY WIRE:

It has been an amazing experience getting to know people and companies across the Pacific Northwest. Growth in our area has increased 32% in the past year. Some great new Windy City Wire partners include Fire Protection Incorporated, Veca, McKinstry, Reece Security, EC CO, Sound Energy, CCI Solutions and Apex Integrated Security.

## WHAT TO EXPECT FROM ME ON MY SALES VISIT:

I believe all my sales calls are an opportunity to share history, knowledge and ideas that can benefit both of our organizations. I want to know your personal work history, organizations history, business verticals, products and services you offer, and most importantly every aspect of your business in relation to your low voltage cable from ordering, receiving, set up, staging and the installation of cable. I will in turn share with you the ways that we can be an asset and partner to your organization.



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